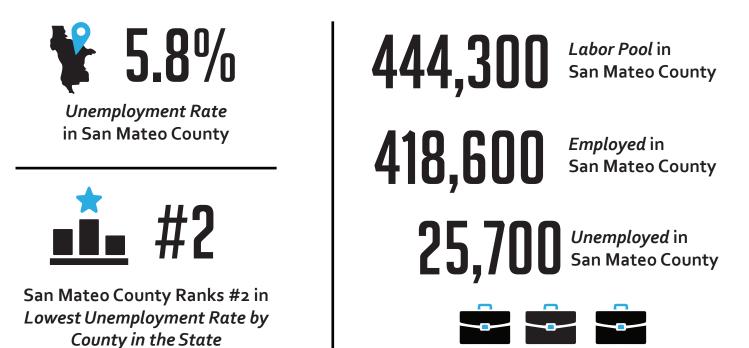
SAN MATEO COUNTY Economic & Industry overview



Employment & Business Dynamics (as of December 2020)¹





Lowest Unemployment Rates by County in the State (Bay Area Counties)

- **#1** Marin County
- #2 San Mateo County
- #3 Santa Clara County
- #5 San Francisco County
- #6 Sonoma County

- #14 Napa County
- #20 Alameda County
- #23 Contra Costa County
- #34 Solano County





Current Unemployment Rate in U.S.



SAN MATEO COUNTY Economic & Industry overview

Commercial Real Estate in San Mateo County - 04 2020¹



7.1% Overall Vacancy Rate





\$5.74 Office Rents (FS)



\$1.63 Industrial Rent (NNN)

\$3.82 *R&D Rents (NNN)*

Venture Capital Industry in the US - Q4 2020²



Raised by VC-backed Companies



Were Mega Rounds Raising \$100+ Million in VC Funding



Number of New VC-Backed Companies Achieved Unicorn* Status (*Unicorns: Private companies valued at \$1 billion or more)

Top 3 States in Capital Raised for Q4 2020



#1 - California#2 - New York#3 - Massachusetts

¹Source: Colliers International's Research & Forecast Report San Francisco Peninsula Q4 2020 ²Source: PwC's MoneyTree™ Report Q4 2020

SAN MATEO COUNTY Economic & Industry overview



Industry Information in San Mateo County¹



Fastest Growing Companies in the Bay Area are in San Mateo County



Largest Employers* in the Bay Area are Located in San Mateo County (*Non-Profit, Private, and Publicly-Held Companies)



Largest Biopharma Employers in the Bay Area are Located in San Mateo County



Largest Tech Employers in the Bay Area are Located in San Mateo County

26 TOP 100

Venture Capital Recipients in the Greater Bay Area are Located in San Mateo County

19 TOP 100

Largest Private Companies in the Bay Area are Headquartered in San Mateo County





11 OF THE **25** Largest Initial Public Offerings in the Greater Bay Area are in San Mateo County