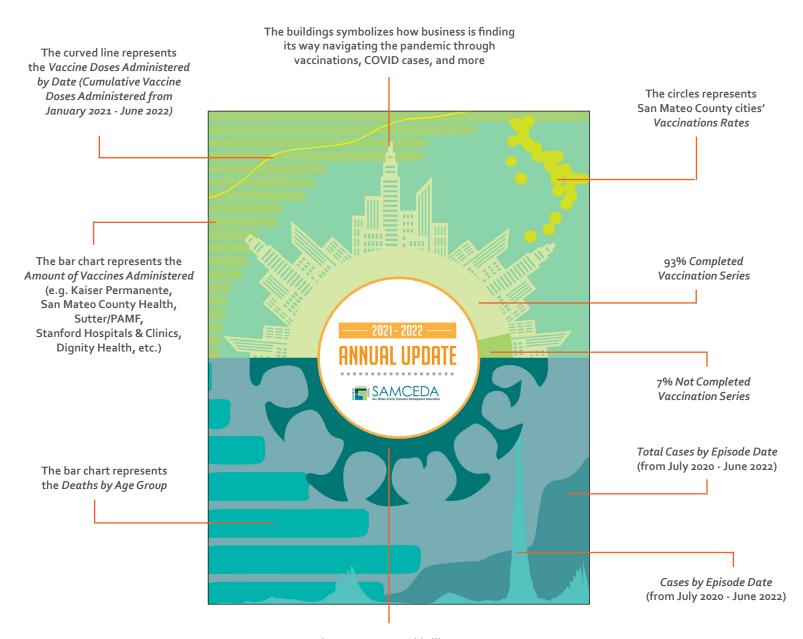


ABOUT THE COVER PAGE



The COVID-19 graphic illustrates how the pandemic is still affecting our daily lives through sickness, death, and new variants



DASHBOARDS

The vectorized illustrations are images taken from San Mateo County Health's Vaccination Totals and Locations Data, Vaccinated Residents Location Data, and County Data Dashboard



ARTICLE II

That the purposes for which this corporation is formed are:

- (a) To incorporate as a non-profit corporation, The San Mateo County Development Association, an unincorporated association.
- (b) To strive and labor toward, to further and promote, a balanced economic growth of San Mateo County. To develope cooperation and unified action in commercial, industrial, civic and cultural fields in San Mateo County particuarily and the San Francisco Bay Area generally. To promote the general welfare of the area,
- (c) To do and perform all other acts necessary or expedient for the administration of the affairs and attainment of the purposes of this corporation.



SAMCEDA was founded in 1953 by the early innovators and entrepreneurs in San Mateo County with a purpose:

"To strive and labor toward, to further and promote, a balanced economic growth of San Mateo County.

To develop cooperation and unified action in commercial, industrial, civic and cultural fields in San Mateo County particularly and the San Francisco Bay Area generally.

To promote the general welfare of the area."

LETTER FROM OUR PRESIDENT & CEO

SAMCEDA BOARD

EXECUTIVE COMMITTEE

SHERRI R. SAGER - Chair of the Board Lucile Packard Children's Hospital Stanford ARIANE HOGAN - Vice Chair

Genentech

ROBERT WEBSTER - Vice Chair
Bohannon Development Company

PAUL CASIAS - Vice Chair of Finance

My-Business-Advisor LLP

ELAINE BREEZE - Secretary

SummerHill Apartment Communities
STEVE MINCEY - Past Chair of the Board

DES Architects + Engineers, Inc.

ROSANNE FOUST - President and CEO
SAMCEDA

BOARD OF DIRECTORS

FRANK BARTALDO

Heritage Bank of Commerce

KEN BUSCH

Sares Regis Group of Northern California

CAROL DONNELLY

Embarcadero Capital Partners

SHELLEY DORAN

M/abaau

WILLIAM GRAHAM

Sequoia Hospital, A Dignity Health Member

GREG HURD

BKF Engineers

RICK KNAUF

Colliers International

SUNIL PANDYA

Wells Fargo

FRANK PETRILLI

Coblentz Patch Duffy & Bass

MARIO PUCCINELLI

Recology

JONATHAN SCHARFMAN

Real Estate Executive

NIRAJ SINGH

Kaiser Permanente

DYANNA VOLEK

San Francisco International Airport

CHRIS WEBER

Oracle

LUCY WICKS

STANFORD UNIVERSITY

EMERITUS ADVISORS

NORMAN BOOK, JR. Carr McCllean T. JACK FOSTER, JR. Foster Enterprises June 2022

To Our Members, Partners and Stakeholders,

Reflecting back over Year 2 of a global pandemic, SAMCEDA will be forever grateful to our members, partners, stakeholders, the County of San Mateo, and our communities from North to South and from the Coast to the Bay.

These last two years, SAMCEDA has truly "swiveled" to meet every and all challenges and to meet the moment—every day in a variety of ways. In the following pages of our Annual Update, you will see this reflected again and again in our body of work.

We connected (via any and all means) in-person, on social media, through Zoom, Google Meet, Microsoft Teams, and Webex—we communicated every single day, and collaborated. It isn't ever about one organization but the *collective* power and voice of bringing EVERYONE to the table *and* listening.

We led, we influenced, we encouraged and we persevered. We never, ever gave up and always kept moving forward. While the pandemic is not over and the economy holds significant challenges, we have no doubt that we will get through whatever comes our way, as our founders pledged to do 69 years ago when SAMCEDA was established.

SAMCEDA in many ways can be likened to a Redwood tree, with a strong and resilient trunk at its core and the founding principle of economic stability for all. The branches added over the years represent our diverse membership base, our core advocacy efforts (in innovation and technology, housing, transportation, workforce, education, childcare) and a deep commitment to expanding the table of opportunity to encompass new ideas, new voices, and new opportunities.

Today, the newer branches showcase our ongoing commitments to climate resiliency, emergency preparedness, education & workforce initiatives (that include all paths to economic mobility and stability), and a place where kindness, consideration, respect, and different perspectives are encouraged & welcomed.

As we continue our journey to embrace innovation, celebrate business, build stronger communities, and provide equitable opportunities for all, I encourage you to reflect on the immortal words of Robert Louis Stevenson, "Don't judge each day by the harvest you reap but by the seeds that you plant."

With Gratitude.

Rosanne Foust President & CEO, SAMCEDA

S. Forest

ECONOMY: A TWO YEAR PERSPECTIVE

ECONOMIC FACTORS TO CONSIDER



Remote / Essential



Economic Disparities



Education / Childcare



Housing



Public Transit



Industries / Jobs / Training



Technology Gaps

APRIL 2020

11.5%

Unemployment Rate in San Mateo County



Unemployment Rate in California



Unemployment Rate Nationwide



Labor Pool

380,700

Employed

49,400

Unemployed



1.9%

Unemployment Rate in San Mateo County

APRIL 2022

3.8%

Unemployment Rate in California

3.3%

Unemployment Rate Nationwide

448,600

Labor Pool

439,900

Employed

8,700

Unemployed

Source: Employment Development Department - Labor Market Information Division

ECONOMIC ACTIVITIES



Marin Economic Consulting



Small Business Relief Grants



Choose Local San Mateo County Mobile App















BUSINESS - SAMCEDA MEMBERS MEETING THE MOMENT 6



BUSINESS - SAMCEDA MEMBERS MEETING THE MOMENT

Google's Creativity Starts from Within: Accessibility for a More Innovative World Virtual Event

Stanford Children's Health's Back to School with COVID-19 Webinar

> A Virtual Event • creativity starts from Dec. 2 at 4 PM PT / 7 PM ET RSVP at g.co/rsvp-csfw within (Accessibility for a More Innovative World

Back to School With COVID-19 -a live, interactive webinar for our heart center families. Wednesday, September 22 | 4:00 p.m.

> GD HOMESTAY PROPE **HOST AN** INTERNATIONAL HOUSING OPTIONS:

BFK Engineers' Career Fair Virtual and In-Person Events

Food Distribution Drive-Thru Event Sponsored by the San Mateo County Event Center







Genentech's The Change Sequence: Black History Month Community Discussion



Meta's Elevate Initiative Offering Black and Latinx **Business Owners and Communities** the Resources, Education, and Support

San Mateo County Community College Districts' Homestay Program

DoorDash's DoorDash Accelerator for Local Goods Initiative

BUSINESS - SAMCEDA MEMBERS MEETING THE MOMENT !



Peninsula Clean Energy's Community Outreach Grants

POLICY

ADVOCACY



Biotechnology



Childcare/Youth



Economy



Education



Equity



Health Care



Housing



Land Use



Technology



Transportation

...AND MORE

SAMCEDA MEMBERS EMBRACING COMMUNITY VISIONS



POLICY SUPPORT AND ADVOCACY (PARTIAL LIST):

- Bay Area Good Jobs Partnership for Equity (U.S. Department of Commerce grant) for the life science sector (application by NOVAworks)
- SB 893: Community Colleges: San Mateo County Community College District: California College Promise (Becker)
- Anchor Institution Framework Resolution: calling for the development of a plan for inclusive staffing, procurement, and investment to advance equity for the County of San Mateo (SMC Board of Supervisors)
- SB 847: Homeowners Relief Act (Hurtado)
- Coalition on anti-trust legislation led by Silicon Valley Leadership Group (SVLG)

FEATURED GUEST PERSPECTIVE

"Small Business Can't Afford Congress' Anti-Tech Legislation" written by SAMCEDA's Rosanne Foust and Chamber San Mateo County's Amy Buckmaster (*The San Mateo Daily Journal*)



STRONGER TOGETHER

THANK YOU TO OUR HEALTHCARE COMMUNITY FOR ALL THAT YOU DO!













Lucile Packard Children's Hospital Stanford





San Mateo County Community College District's Community Forums

Notre Dame de Namur University's Fall 2022 Enrollment Campaign





Stanford Medicine | Stanford Graduate School of Business' The Pandemic Puzzle: Lessons from COVID-19 Virtual Event

EDUCATION PARTNERS (PARTIAL LIST)















STRONGER TOGETHER

Chamber San Mateo County's Progress Seminar Event

San Mateo Area Chamber of Commerce's **Business After Hours Networking Event**





Daly City Colma Chamber of Commerce's Celebrating National Small Business Week **Mixer Events**

> South San Francisco Chamber of Commerce and San Mateo County Pride Center's Pronouns 101 Training Webinar

CHAMBER HYATT REGENCY SONOMA WINE COUNTRY Participant Registration \$750 • Register at chambersmc.org

Coastside Chamber's Chamber Biz@Breakfast Virtual Event



living!LOCAL Holiday Market Sponsored by the Foster City Chamber of Commerce



Menlo Park Chamber of Commerce's **Business Alliance Meeting**

Pacifica Chamber of Commerce and Renaissance Entrepreneurship Center's Develop Your Entrepreneurial Mindset Event

CHAMBER PARTNERS













renaissance







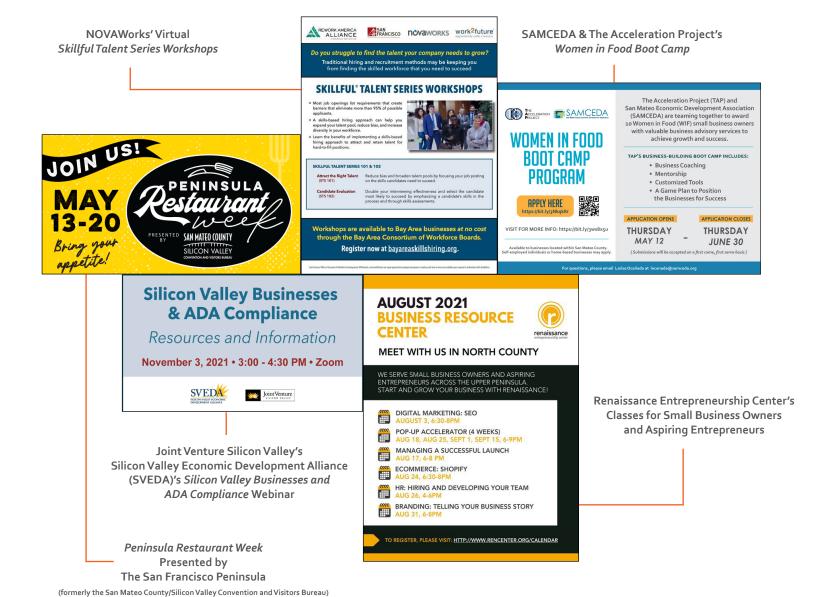








STRONGER TOGETHER



COMMUNITY PARTNERS (PARTIAL LIST)











































SAN MATEO COUNTY EFFORTS

CAMPAIGNS













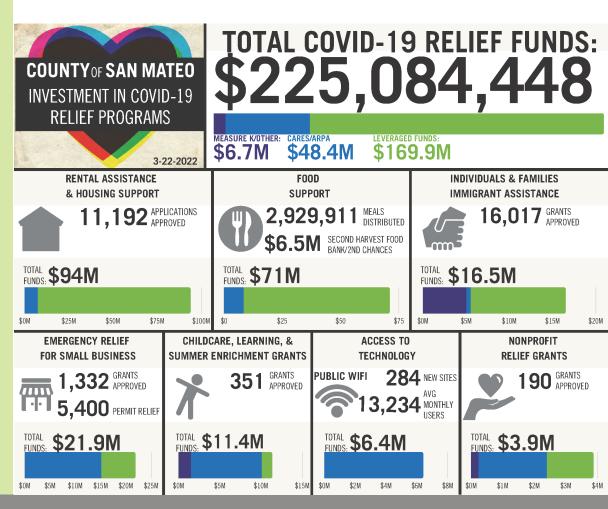
SAMCEDA'S PARTICIPATION WITH THE COUNTY'S

SAN MATEO COUNTY RECOVERY INITIATIVES:

- Recovery Coordination Council Committee
- Economic Recovery Committee
- Public Information and Outreach/Equity Group Committee
- Vaccine Communications & Equity Working Group Committee

HOMELESSNESS, IMMIGRATION, AND INCLUSION INITIATIVES:

- 2022: Our Year of Working Together to End Homelessness Convening Planning Committee
- Immigrant Integration & Inclusion Strategic Planning
 - SUBCOMMITTEE CO-CHAIR: Economic Recovery
 - SUBCOMMITTEE PARTICIPANT:
 - Community Connectedness & Engagement
 - Education Opportunities & Outcomes
 - Equitable Access to Services



SAN MATEO COUNTY'S COVID-19 EFFORTS

ECONOMIC ROUNDTABLE SERIES

Understanding the Economic Impacts of the Pandemic



Getting Back to Work: New Models for Quality Jobs and Workforce Development



Supporting Vibrant Downtowns: Helping Our Local Businesses Thrive into the Future



Fostering Economic Resilience: Meeting Worker Needs for Childcare, Housing, and Other Essentials





SMALL BUSINESS GRANT PROGRAM (FALL 2021)

• \$2M in American Rescue Plan Act funds

MICROFOOD BUSINESS GRANT PROGRAM (WINTER 2021/SPRING 2022)

• \$500,000 in American Rescue Plan Act funds

MICROENTERPRISE HOME KITCHEN OPERATORS (MEHKO) ORDINANCE, PILOT PROGRAM AND GRANT PROGRAM (WINTER 2021)

• \$238,000 in American Rescue Plan Act funds for seed funding

CALIFORNIA MICROBUSINESS COVID-19 RELIEF GRANT (SPRING 2022)

 \$964,630 in funding issued through the California Office of the Small Business Advocate and administered through Renaissance Entrepreneurship Center for distribution

COUNTY OF SAN MATEO NORTH FAIR OAKS SMALL BUSINESS GRANT PROGRAM (SPRING 2022)

 \$512,500 in American Rescue Plan Act funds to eligible small businesses located in unincorporated North Fair Oaks

SMALL BUSINESS PARTNERS:



















CHOOSE LOCAL SAN MATEO COUNTY MOBILE APP

ABOUT CHOOSE LOCAL



In partnership with the County of San Mateo, Colu, and The Pop-Up Guide



Launched the mobile app in November 2022



Helping small businesses and economic recovery in San Mateo County



Supporting the diverse family, immigrant, women, veteran, disabled, and LGBTQ+ business owners



App users are rewarded with SMC Points for supporting local (1 SMC Point = \$1)



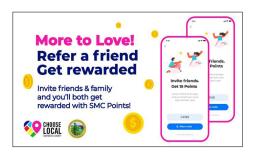
Helps businesses engage and attract more customers, and boost their revenue (at *no cost* to the business)

EARN POINTS. SUPPORT BUSINESSES.



The Choose Local San Mateo County program is a way for both shoppers and businesses to benefit in the post-pandemic recovery.





HOW TO DOWNLOAD





FOR MORE INFORMATION

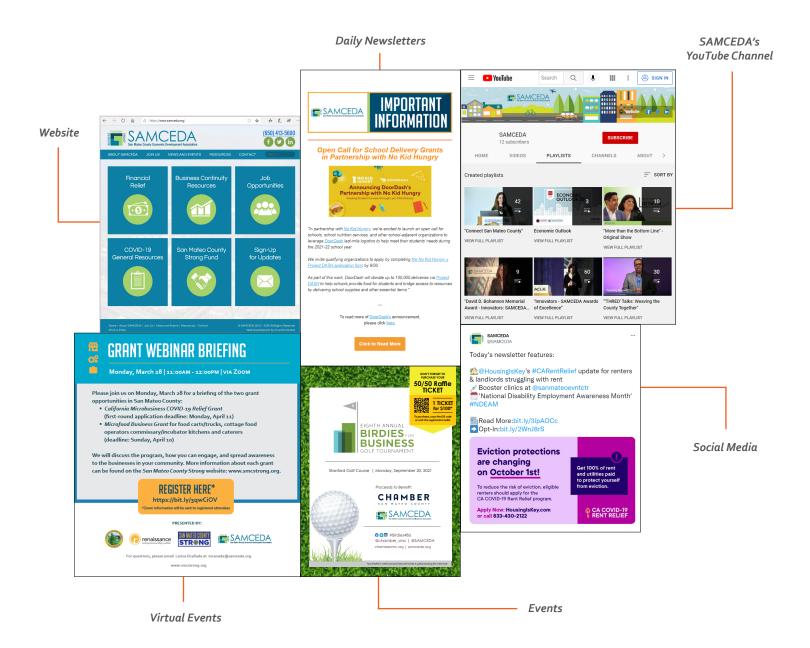


chooselocalsmc.com



ChooseLocalSMC

SAMCEDA CONNECTING, CONVENING, & CONTRIBUTING 16



EVENT HIGHLIGHTS

















SAMCEDA - 1900 O'Farrell Street, Suite 380 | San Mateo, CA 94403 www.samceda.org | info@samceda.org | @SAMCEDA | (650) 413-5600

- An influential voice and a seat at the table on issues that affect San Mateo County, our 20 cities & towns, our businesses large & small, our chambers, our educational institutions, our non-profits, our labor and building & construction trades, and our residents
- Direct communication with top federal, state, regional, and local political leaders
- Established relationships with influential organizations including: CA Forward and the CA Stewardship Network (CSN), ReadyNation - Council for a Strong America, Children Now, Bay Area Council Economic Institute (BACEI), American Leadership Forum (ALF), Silicon Valley Economic Development Alliance (SVEDA), Bay Area Council (BAC), Joint Venture Silicon Valley (JVSV), Silicon Valley Leadership Group (SVLG), The San Francisco Peninsula*, 13 Chambers of Commerce, the Peninsula Chinese Business Association (PCBA), and other key entities
- Key partnerships and collaborations with the County of San Mateo, San Mateo County Health, San Mateo County Office of Education, Renaissance Entrepreneurship Center, and NOVAworks
- Strong collaborations with our non-profit community including: Thrive The Alliance of Nonprofits for San Mateo County, HEART of San Mateo County, HIP Housing, Housing Leadership Council (HLC), Samaritan House, and many more
- Engagement with the Peninsula Mobility Group (PMG), a SAMCEDA-led initiative featuring major employers in San Mateo and Santa Clara counties focused exclusively on state, regional and local transportation advocacy efforts
- Access to valuable information on a timely basis regarding budgetary and fiscal stability with state, regional, and local jurisdictions, policy initiatives on multiple topics (including transportation, housing, education, workforce development, technology, environment, healthcare, land use/zoning, and economic development) that directly impacts how business is done
- Up-to-date economic research prepared both internally and externally and drawn from multiple independent sources on San Mateo County, the greater Bay Area, and the State of California

PLATINUM CHAIRMAN CIRCLE









































