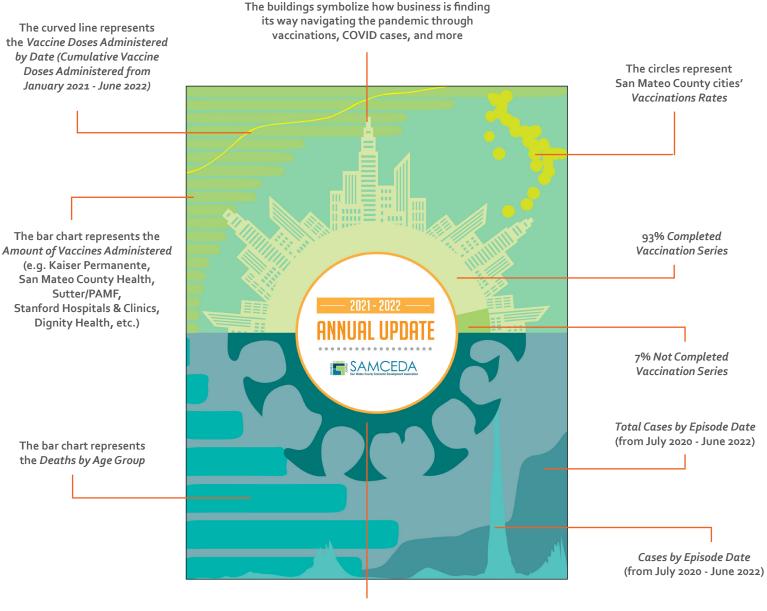


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## **ABOUT THE COVER PAGE**



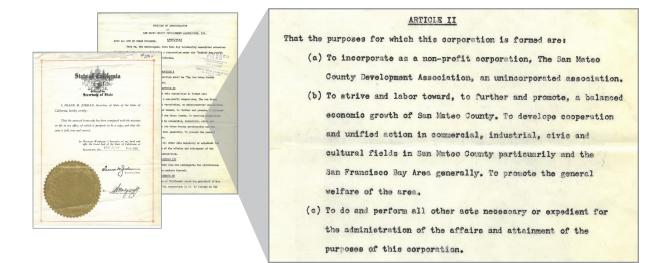
The COVID-19 graphic illustrates how the pandemic is still affecting our daily lives through sickness, death, and new variants



### DASHBOARDS

The vectorized illustrations are images taken from San Mateo County Health's Vaccination Totals and Locations Data, Vaccinated Residents Location Data, and County Data Dashboard

## **ABOUT SAMCEDA**





SAMCEDA was founded in 1953 by the early innovators and entrepreneurs in San Mateo County with a purpose:

"To strive and labor toward, to further and promote, a balanced economic growth of San Mateo County. To develop cooperation and unified action in commercial, industrial, civic and cultural fields in San Mateo County particularly and the San Francisco Bay Area generally. To promote the general welfare of the area."

#### SAMCEDA BOARD

#### **EXECUTIVE COMMITTEE**

SHERRIR. SAGER - Chair of the Board Lucile Packard Children's Hospital Stanford ARIANE HOGAN - Vice Chair Genentech ROBERT WEBSTER - Vice Chair Bohannon Development Company PAUL CASIAS - Vice Chair of Finance My-Business-Advisor LLP ELAINE BREEZE - Secretary SummerHill Apartment Communities STEVE MINCEY - Past Chair of the Board DES Architects + Engineers, Inc. ROSANNE FOUST - President and CEO SAMCEDA

#### **BOARD OF DIRECTORS**

**FRANK BARTALDO** Heritage Bank of Commerce **KEN BUSCH** Sares Regis Group of Northern California CAROL DONNELLY **Embarcadero Capital Partners** SHELLEY DORAN Webcor WILLIAM GRAHAM Sequoia Hospital, A Dignity Health Member **GREG HURD BKF Engineers RICK KNAUF Colliers International SUNIL PANDYA** Wells Fargo FRANK PETRILLI Coblentz Patch Duffy & Bass MARIO PUCCINELLI Recology JONATHAN SCHARFMAN Real Estate Executive **NIRAJ SINGH** Kaiser Permanente **DYANNA VOLEK** San Francisco International Airport **CHRIS WEBER** Oracle LUCY WICKS STANFORD UNIVERSITY

#### **EMERITUS ADVISORS**

NORMAN BOOK, JR. Carr McCllean T. JACK FOSTER, JR. Foster Enterprises June 2022

To Our Members, Partners and Stakeholders,

Reflecting back over Year 2 of a global pandemic, SAMCEDA will be forever grateful to our members, partners, stakeholders, the County of San Mateo, and our communities from North to South and from the Coast to the Bay.

These last two years, SAMCEDA has truly "swiveled" to meet every and all challenges and to meet the moment—everyday in a variety of ways. In the following pages of our *Annual Update*, you will see this reflected again and again in our body of work.

We connected (via any and all means) in-person, on social media, through Zoom, Google Meet, Microsoft Teams, and Webex—we communicated every single day, and collaborated. It isn't ever about one organization but the *collective* power and voice of bringing EVERYONE to the table *and* listening.

We led, we influenced, we encouraged and we persevered. We never, ever gave up and *always* kept moving forward. While the pandemic is not over and the economy holds significant challenges, we have no doubt that we will get through whatever comes our way, as our founders pledged to do 69 years ago when SAMCEDA was established.

SAMCEDA in many ways can be likened to a Redwood tree, with a strong and resilient trunk at its core and the founding principle of economic stability for all. The branches added over the years represent our diverse membership base, our core advocacy efforts (in innovation and technology, housing, transportation, workforce, education, childcare) and a deep commitment to expanding the table of opportunity to encompass new ideas, new voices, and new opportunities.

Today, the newer branches showcase our ongoing commitments to climate resiliency, emergency preparedness, education & workforce initiatives (that include all paths to economic mobility and stability), and a place where kindness, consideration, respect, and different perspectives are encouraged & welcomed.

As we continue our journey to embrace innovation, celebrate business, build stronger communities, and provide equitable opportunities for all, I encourage you to reflect on the immortal words of Robert Louis Stevenson, "Don't judge each day by the harvest you reap but by the seeds that you plant."

With Gratitude,

S. Tonyt

Rosanne Foust President & CEO, SAMCEDA

# **ECONOMY: A TWO YEAR PERSPECTIVE**

#### ECONOMIC FACTORS TO CONSIDER



Remote / Essential



#### **Economic Disparities**



#### Education / Childcare







Public Transit

### APRIL 2020

11.5%

Unemployment Rate in San Mateo County

16.1% Unemployment Rate in California





**3-3%** Unemployment Rate Nationwide

**APRIL 2022** 

1.9%

**Unemployment Rate** 

in San Mateo County

3.8%

**Unemployment Rate** 

in California

**448,600** Labor Pool

380,700 Employed

49,400

Unemployed

430,100 Labor Pool



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**439,900** Employed

8,700 Unemployed

Source: Employment Development Department - Labor Market Information Division



Industries / Jobs / Training



**Technology Gaps** 

### **ECONOMIC ACTIVITIES**

Contraction of the second seco

Marin Economic Consulting



Small Business Relief Grants



Choose Local San Mateo County Mobile App

## BUSINESS – SAMCEDA MEMBERS MEETING THE MOMENT 6



# BUSINESS - SAMCEDA MEMBERS MEETING THE MOMENT 7



an Mateo County Community College District Homestay Program

DoorDash's DoorDash Accelerator for Local Goods Initiative

## **BUSINESS - SAMCEDA MEMBERS MEETING THE MOMENT 8**



Peninsula Clean Energy's Community Outreach Grants

## POLICY

#### ADVOCACY









Education



Equity



Health Care





Land Use



Technology



...AND MORE

### SAMCEDA MEMBERS EMBRACING COMMUNITY VISIONS



#### POLICY SUPPORT AND ADVOCACY (PARTIAL LIST):

- *Bay Area Good Jobs Partnership for Equity* (U.S. Department of Commerce grant) for the life science sector (application by NOVAworks)
- SB 893: Community Colleges: San Mateo County Community College District: California College Promise (Becker)
- Anchor Institution Framework Resolution: calling for the development of a plan for inclusive staffing, procurement, and investment to advance equity for the County of San Mateo (SMC Board of Supervisors)
- SB 847: Homeowners Relief Act (Hurtado)
- Coalition on anti-trust legislation led by Silicon Valley Leadership Group (SVLG)

### FEATURED GUEST PERSPECTIVE

"Small Business Can't Afford Congress' Anti-Tech Legislation" written by SAMCEDA's Rosanne Foust and Chamber San Mateo County's Amy Buckmaster (The San Mateo Daily Journal)



## **STRONGER TOGETHER**

#### THANK YOU TO OUR HEALTHCARE COMMUNITY FOR ALL THAT YOU DO!

**Hospital Council** 

of Northern & Central California

KAISER PERMANENTE®

SAN MATEO

**Seton Medical Center** 

Sequoia Hospital. A Dignity Health Member

Stanford Children's Health

A Part of Verity Health

Lucile Packard Children's Hospital Stanford

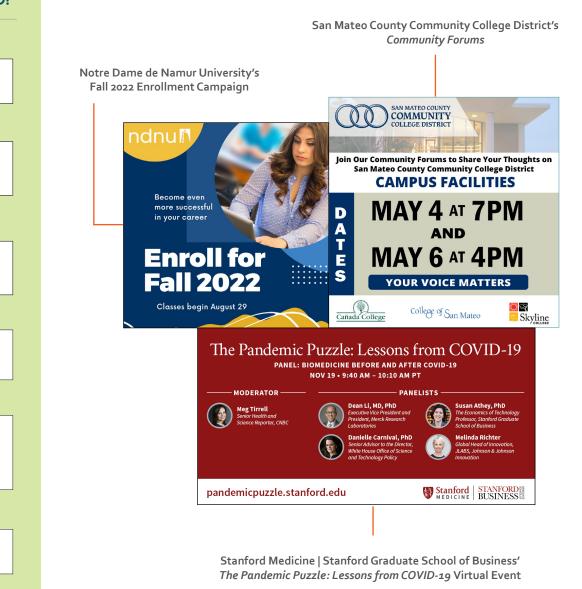
Stanford HEALTH CARE

STANFORD MEDICINE

Sutter Health Mills-Peninsula

Medical Center

**COUNTY HEALTH** 



#### EDUCATION PARTNERS (PARTIAL LIST)











Stanford

University





### **STRONGER TOGETHER**



Menlo Park Chamber of Commerce's Business Alliance Meeting

Pacifica Chamber of Commerce and Renaissance Entrepreneurship Center's Develop Your Entrepreneurial Mindset Event

#### CHAMBER PARTNERS

Pronouns 101 Training Webinar







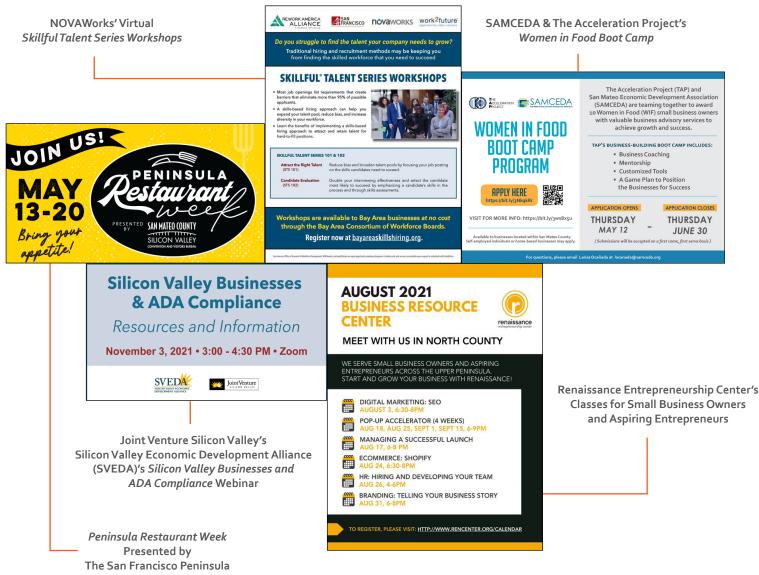






South San Francisco Chamber of Commerce

## **STRONGER TOGETHER**



(formerly the San Mateo County/Silicon Valley Convention and Visitors Bureau)

#### COMMUNITY PARTNERS (PARTIAL LIST)



# SAN MATEO COUNTY EFFORTS

#### CAMPAIGNS













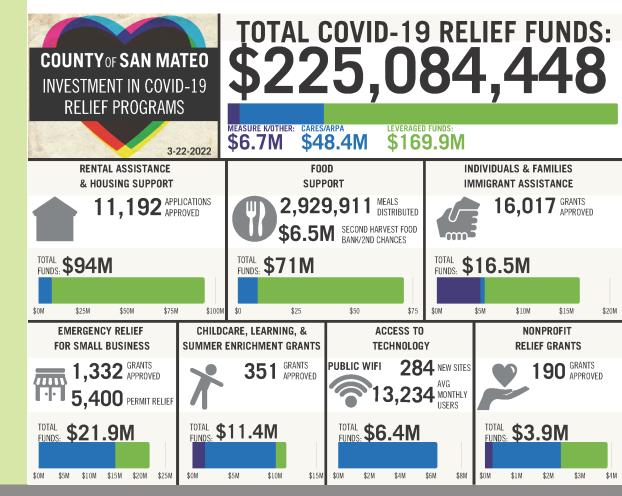
### SAMCEDA'S PARTICIPATION WITH THE COUNTY'S

#### SAN MATEO COUNTY RECOVERY INITIATIVES:

- **Recovery Coordination Council Committee**
- **Economic Recovery Committee**
- Public Information and Outreach/Equity Group Committee
- Vaccine Communications & Equity Working Group Committee

#### HOMELESSNESS, IMMIGRATION, AND INCLUSION INITIATIVES:

- 2022: Our Year of Working Together to End Homelessness **Convening Planning Committee**
- Immigrant Integration & Inclusion Strategic Planning
  - SUBCOMMITTEE CO-CHAIR: Economic Recovery
  - SUBCOMMITTEE PARTICIPANT:
    - **Community Connectedness & Engagement**
    - **Education Opportunities & Outcomes**
    - **Equitable Access to Services**



Infographic (Updated as of June 16, 2022): San Mateo County Recovery Initiative Website - smcrecovery.org

# SAN MATEO COUNTY'S COVID-19 EFFORTS

#### ECONOMIC ROUNDTABLE SERIES

Understanding the Economic Impacts of the Pandemic



Getting Back to Work: New Models for Quality Jobs and Workforce Development



Supporting Vibrant Downtowns: Helping Our Local Businesses Thrive into the Future



Fostering Economic Resilience: Meeting Worker Needs for Childcare, Housing, and Other Essentials





#### SMALL BUSINESS GRANT PROGRAM (FALL 2021)

• \$2M in American Rescue Plan Act funds

#### MICROFOOD BUSINESS GRANT PROGRAM (WINTER 2021/SPRING 2022)

• \$500,000 in American Rescue Plan Act funds

#### MICROENTERPRISE HOME KITCHEN OPERATORS (MEHKO) ORDINANCE, PILOT PROGRAM AND GRANT PROGRAM (WINTER 2021)

• \$238,000 in American Rescue Plan Act funds for seed funding

#### CALIFORNIA MICROBUSINESS COVID-19 RELIEF GRANT (SPRING 2022)

 \$964,630 in funding issued through the California Office of the Small Business Advocate and administered through Renaissance Entrepreneurship Center for distribution

#### COUNTY OF SAN MATEO NORTH FAIR OAKS SMALL BUSINESS GRANT PROGRAM (SPRING 2022)

\$512,500 in American Rescue Plan Act funds to eligible small businesses located in unincorporated North Fair Oaks



#### ABOUT CHOOSE LOCAL



In partnership with the County of San Mateo, Colu, and The Pop-Up Guide



Launched the mobile app in November 2022



Helping small businesses and economic recovery in San Mateo County



Supporting the diverse family, immigrant, women, veteran, disabled, and LGBTQ+ business owners



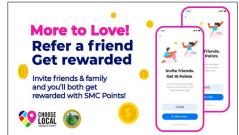
App users are rewarded with *SMC Points* for supporting local (1 SMC Point = \$1)





The *Choose Local San Mateo County* program is a way for *both* shoppers and businesses to benefit in the post-pandemic recovery.







Helps businesses engage and attract more customers, and boost their revenue (at *no cost* to the business)

### HOW TO DOWNLOAD





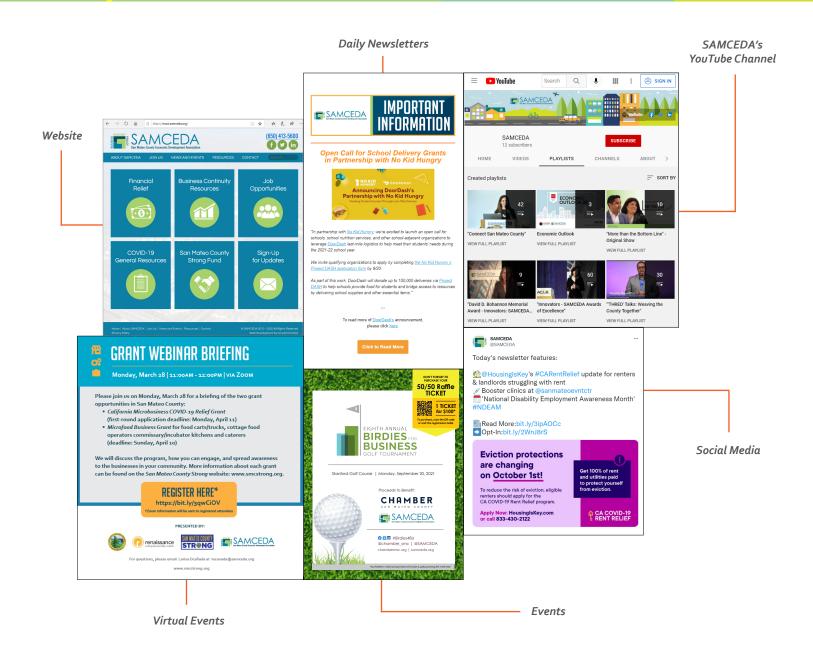
### FOR MORE INFORMATION

chooselocalsmc.com

**ChooseLocalSMC** 

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# SAMCEDA CONNECTING, CONVENING, & CONTRIBUTING 16



### **EVENT HIGHLIGHTS**

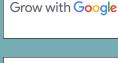
















SAMCEDA - 1900 O'Farrell Street, Suite 380 | San Mateo, CA 94403 www.samceda.org | info@samceda.org | @SAMCEDA | (650) 413-5600

- An influential voice and a seat at the table on issues that affect San Mateo County, our 20 cities & towns, our businesses large & small, our chambers, our educational institutions, our non-profits, our labor and building & construction trades, and our residents
- Direct communication with top federal, state, regional, and local political leaders
- Established relationships with influential organizations including: CA Forward and the CA Stewardship Network (CSN), ReadyNation - Council for a Strong America, Children Now, Bay Area Council Economic Institute (BACEI), American Leadership Forum (ALF), Silicon Valley Economic Development Alliance (SVEDA), Bay Area Council (BAC), Joint Venture Silicon Valley (JVSV), Silicon Valley Leadership Group (SVLG), The San Francisco Peninsula\*, 13 Chambers of Commerce, the Peninsula Chinese Business Association (PCBA), and other key entities
- Key partnerships and collaborations with the County of San Mateo, San Mateo County Health, San Mateo County Office of Education, Renaissance Entrepreneurship Center, and NOVAworks
- Strong collaborations with our non-profit community including: Thrive The Alliance of Nonprofits for San Mateo County, HEART of San Mateo County, HIP Housing, Housing Leadership Council (HLC), Samaritan House, and many more
- Engagement with the *Peninsula Mobility Group (PMG)*, a SAMCEDA-led initiative featuring major employers in San Mateo and Santa Clara counties focused *exclusively* on state, regional and local transportation advocacy efforts
- Access to valuable information on a timely basis regarding budgetary and fiscal stability with state, regional, and local jurisdictions, policy initiatives on multiple topics (including transportation, housing, education, workforce development, technology, environment, healthcare, land use/zoning, and economic development) that directly impacts how business is done
- Up-to-date economic research prepared both internally and externally and drawn from multiple independent sources on San Mateo County, the greater Bay Area, and the State of California

#### PLATINUM CHAIRMAN CIRCLE



\*formerly the San Mateo County/Silicon Valley Convention and Visitors Bureau