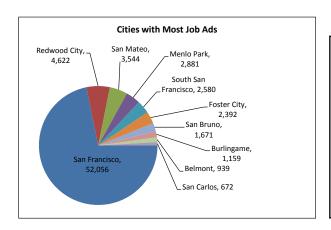


SAN MATEO COUNTY ECONOMIC & INDUSTRY OVERVIEW SEPTEMBER 2015

Employment and Business Dynamics

- Unemployment rate in San Mateo County is at 3.3%; a decrease from July 2015 when unemployment was at a revised 3.7%.
- San Mateo County ranks #1 in the lowest unemployment rate by county in the state. Marin is #2; San Francisco is #3; Santa Clara is #4; Alameda is #9 and Contra Costa is #12.
- The current unemployment rate in CA is 6.1% and in the U.S. it is at 5.2%.
- 15,900 are unemployed in San Mateo County out of a labor pool of 447,300.
- Between July 2015 and August 2015, the total number of jobs in the counties of San Francisco and San Mateo rose by 10,600 jobs to total 1,065,800.
- As of September 2015 the most recent job ads for Marin, San Francisco and San Mateo counties are Software Developers, Marketing Managers, Web Developers, Registered Nurses, Management Analysts, Network and Computer Systems Administrators, Computer Systems Analysts, Information Technology Project Managers, Accountants and Medical Scientists.



Occupations with Most Job Ads

Software Developers, Applications - 5272

Marketing Managers - 4092

Web Developers - 1922

Registered Nurses - 1757

Management Analysts - 1623

Network and Computer Systems Administrators - 1558

Computer Systems Analysts - 1541

Information Technology Project Managers - 1507

Medical Scientists, Except Epidemiologists - 1387

Accountants - 1329

Legend

Bay Area – Alameda, Contra Costa, Marin, San Francisco, San Mateo Counties and City of Palo Alto. **Silicon Valley** – San Mateo, Santa Clara, Alameda Counties.



Industry Information

- 22 of the top 100 fastest growing private companies headquartered in Silicon Valley are located in San Mateo County.
- 13 of the top 25 largest software companies in the Bay Area are headquartered in San Mateo County.
- 12 of the top 25 venture capital funded biotech companies (total venture capital funding disclosed) in the Bay Area have facilities in San Mateo County.
- 19 of the top 25 largest venture capital firms (ranked by revenue) in the Bay Area are located in San Mateo County.
- 15 of the top 25 biotech patent recipients in the Bay Area have facilities in San Mateo County.
- 10 of the top 25 largest private equity firms (ranked by total capital under management) in the Bay Area have offices in San Mateo County.
- 7 of the top 25 largest digital entertainment companies in the Bay Area (based on number of Bay Area employees) are headquartered in San Mateo County.

Real Estate (Retail)

- At the close of the second quarter of 2015, shopping center vacancy stood at 2.5%.
- The second quarter of 2015 vacancy rate for neighborhood/community centers stood at 3.2%.
- In the second quarter of 2015 strip centers posted a local vacancy rate at 2.6% which is down from 2.9% in the fourth quarter of 2014.

Real Estate (Commercial)

- San Mateo County vacancy in the second quarter of 2015 dropped to 7.26% from 8.23% in the previous quarter.
- There was an increase in gross absorption from 249,247 square feet last quarter to 280,099 square feet in the first quarter of 2015 and an increase in net absorption from 91,417 square feet to 152,695 square feet.
- The average asking rate for San Mateo County is \$4.23 FS per square foot at the end of the second quarter in 2015. This is up from last quarter when it was at \$4.23 FS.

Venture Capital Industry (National)

- 27 venture-backed initial public offerings (IPOs) raised \$3.4 billion during the second quarter of 2015.
- For the second quarter of 2015, 70 venture-backed M&A deals were reported, 14 of which had an aggregate deal value of \$4.1 billion.

Sources

- Bureau of Labor Statistics
- Cassidy Turley
- Colliers International
- National Venture Capital Association
- Pricewaterhouse/Coopers
- California Employment Development Department (EDD)
- SAMCAR
- San Francisco Business Times
- Terranomics (The Retail Division of BT Commercial)
- The Conference Board
- WANTED Technologies
- Silicon Valley/San Jose Business Journal